












Home Selling & Moving Checklist





Pre-Listing Preparation (4 Weeks Before Listing)

-  **Declutter & Organize** – Sort through rooms and donate/sell unused items.
-  **Deep Clean** – Hire a cleaning service or DIY (windows, carpets, baseboards, etc.).
-  **Paint & Repairs** – Touch up walls, fix minor repairs (leaky faucets, loose handles, etc.).
-  **Enhance Curb Appeal** – Mow lawn, trim bushes, plant fresh flowers.
-  **Pre-Inspection (Optional)** – Identify major issues before buyers do.
-  **Gather Documents** – Mortgage details, utility bills, HOA info, warranties.






Getting Ready to List (2 Weeks Before Listing)

-  **Schedule Professional Photos** – High-quality images attract more buyers.
-  **Stage the Home** – Arrange furniture for a spacious, inviting feel.
-  **Set Listing Price** – Review comps and discuss pricing strategy.
-  **Write Property Description** – Work with your agent on a compelling listing.
-  **Pre-Market the Home** – Share with local networks and social media.

Active Listing Phase (First Few Weeks on the Market)

-  **Prepare for Showings** – Keep home clean, remove personal items.
-  **Create a Showing Schedule** – Decide on availability for buyers.
-  **Review Offers** – Negotiate terms and price with buyers.
-  **Accept Offer & Open Escrow** – Work with your agent to handle contracts.

Escrow & Closing (30–45 Days After Offer Acceptance)

-  **Home Inspection** – Buyer will schedule an inspection (be prepared for negotiations).
-  **Appraisal** – Lender sends an appraiser to confirm the home's value.
-  **Final Repairs & Walkthrough** – Complete agreed-upon repairs.
-  **Pack & Schedule Movers** – Plan for moving day.
-  **Close on the Sale** – Sign final paperwork and hand over keys.

Preparing for the Next Purchase

- **Find a Local Agent**– Get pre-approved for your next home.
 - **Research Neighborhoods** – Schools, commute, amenities.
 - **Start Home Search** – Visit homes, make an offer.
 - **Close on Your New Home** – Plan move-in logistics.
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For any questions or assistance throughout the process, feel free to reach out! 🙏



Curtis McDaniel

BPO Homes #02190813



curtis@curtismcdaniel.com

[\(858\) 255-0452](tel:(858)255-0452)

<https://curtismcdaniel.com>

Encinitas, CA 92024, US

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